



ROBERT WEIDINGER

C O R P O R A T E F I N A N C E

**Creative.
Experienced.
Independently.**

Corporate presentation

**More than 35 years of experience.
More than 250 successfully closed projects.**

We analyze independently,
develop creative solutions,
and create a tailormade perspective
for your business.

– because: Every project is unique!

Our services

01

Mergers & Acquisitions

- Transaction management and structuring
- Business valuation
- Due diligence
- Negotiation management

02

Financial Advice

- Business & financial planning
- Financial Engineering
- Negotiating with provider of equity or debt

03

Company Succession & Restructuring

- Analysis, organization and strategy of business model
- Continuation prognosis
- Succession concepts, Fiduciary concepts & Insolvency plan

Mergers & Acquisitions

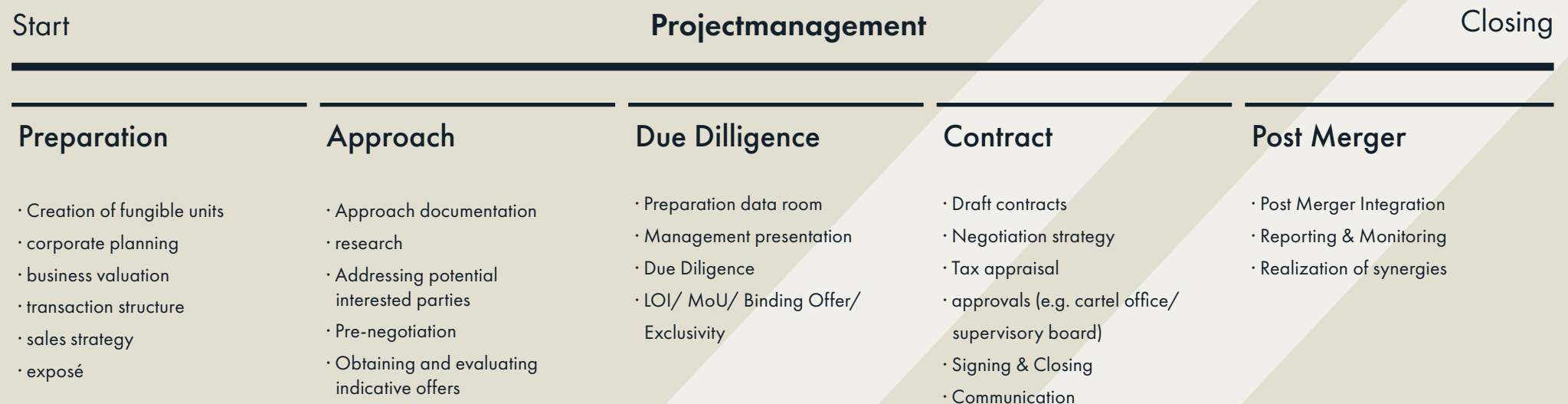
When is a need for you?

- Purchase and sale of companies
- Company mergers (joint ventures)
- Company succession (MBO/MBI/LBO)
- Company restructuring

What we offer:

- Transaction preparation / company valuation
- Approach of interested parties or target companies
- Due Diligence (company analysis)
- Conducting negotiations

Typical transaction history in the overview:



Financial Advice

When is a need for you?

- Growth or acquisition financing
- Capital market measures
- Debt restructuring to improve the balance sheet structure
- Off balance sheet financing
- Project financing

What we offer:

- Preparation of financing concepts or liquidity plans
- Restructuring/reorganization plans as the basis for debt rescheduling, waivers or debtor warrants
- Preparation and support for credit discussions
- Negotiation with equity or debt providers

Equity

Private Equity

Initial public offering (IPO)

Capital increase

Silent partnership

Hybrid/Off Balance

Convertible bond

Mezzanine capital

Leasing, Sale & Lease Back

Asset backed lending

Factoring

Debt capital

Bank credit / loan

Promissory bill

Corporate bonds

Structured Financing

Syndicated loans

Promotional loans

Company Succession / Restructuring

Actively shaping change!

We advise you on the most important decisions for your company - or for you personally as an entrepreneur.

Here, the challenges are fundamental. Our approach is therefore holistic and open in the result.

Our consulting services include:

- Corporate Governance
- Backfilling of management positions
- Intra-family mediation of concepts
- Reorganization of financing, strengthening cash flow or optimizing working capital
- Interface with financing banks (e.g. collateral pool)
- Support as supervisory board/ advisory board in the consistent implementation of measures

Team

RWCF has more than 35 years of corporate finance experience.

Before founding RWCF, WP/StB Dipl.-Kfm. (Univ.) *Robert Weidinger* was a partner at the investment bank Close Brothers as well as at PricewaterhouseCoopers (pwc).

He holds a master degree in business administration and visited universities in Germany and the US.

Dipl.-Wi.-jur. (FH) *Pia-Maria Weidinger* worked for PricewaterhouseCoopers (pwc) in various functions for thirteen years before joining RWCF. She holds a master degree in business law and is qualified as a mediator with the Steinbeis Foundation.

Since 2003 RWCF successfully cooperates with: M&A boutiques, professional advisors, lawyers and industry experts - nationally and internationally.



Contact

rw@rwcf.de

RWCF GmbH
Sankt-Korbinian-Str. 10A
D – 83626 Valley

www.rwcf.de/en

Phone: +49 (0) 8024 / 3031-778

Fax: +49 (0) 8024 / 3031-779



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on your mobile device.